

THE WORD ON WOOD

"The market was quite volatile during the time our house was listed. Barry's encouragement by email, phone calls, and home visits was what helped us through. We know his integrity, honesty and character are beyond awesome. He certainly stuck with us!!!"

Sellers & Buyers - *Rick & Sandra Heiman*

"Barry did an outstanding job presenting our home and preparing materials for a quick sale. He was meticulous in dealing with every detail --- we'd use his services again!"

Sellers - *Britt & Danielle Davis*

"Most importantly, Barry has proven to be a shrewd negotiator at the bargaining table, and we know he secured for us the best deal possible. We will not hesitate to recommend Barry's services to our friends."

Buyers - *Matt & Julie Payne-Funk*

"We had an awesome experience with Barry. He was very knowledgeable, helpful, available, efficient and prompt. He made our selling and buying experience truly a joy!"

Seller & Buyer - *Trevor & Jenny Walker*

"Our Realtor, Barry, was excellent! He made our first home buying experience a breeze! And we love our new home!"

Buyer - *Patrick and Jessica Blalock*

"Barry always had helpful advice and treated us with respect. Barry made the entire process quick & easy. He is our number one real estate agent we recommend to anyone who is trying to sell their home."

Sellers - *Craig & Sarah Gilstrap*

"Barry is a REALTOR in a class of his own. His personal care and attention to detail was unmatched. From the day our contract was signed until we left the settlement table, Barry was there solving problems. We couldn't have asked for anything more!"

Buyers - *Chuck & Sandy Thompson*

"Barry, from the moment he began to work with us, was extremely helpful in the process of selling our house. He communicated each and every detail needed to sell our house in a timely and efficient manner... and for the best price possible in our area."

Seller - *Michael English*

"Barry is highly organized, extremely patient, enthusiastic, and has a great sense of humor. He will be a resource for us as long as we own a house in Richmond. He is very helpful, even after purchasing our home he is still reachable for questions."

Buyers - *Dr. Kirk & Yolanda Cumpston*

"Very professional.... very well organized... he gets the job done!! The guy rocks!"

Buyers - *Fred & Darla Rix*

"Our experience with Barry was one of '100% customer satisfaction.' Barry's commitment and subsequent ability to find a home that met our family's needs was exemplary. Without hesitation we would recommend him to all our friends."

Sellers & Buyers - *Larry & Doris Tomczak*

"We moved here from out of state. Barry treated us like family, and still makes a point to be in contact after two years. He went above and beyond to make our transition as smooth as possible."

Buyers - *Bill & Lynette Sharp*

"Barry's sale tactics were great. He got the house sold for a quick and much needed profit! I would definitely refer him to my friends."

Seller - *Tamara Showalter*

"Barry was wonderful and held our hands throughout the whole process. He even stepped in at the end and did the other agents job as well..."

Buyers - *Tim & Joy Ashlin*

"Barry visited a home on his own and called us to say 'you must see this house.' It turned out to be the perfect house, and a year later we are very happy and thankful for his going the extra mile for us."

Buyers - *John & Angela Dunham*

LONG & FOSTER REALTORS®

BARRY E. WOOD

"Service by the Golden Rule"

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**** Equal housing opportunity ****